

Abhijit Ramalingam

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Current Appointment

Department of Economics, Appalachian State University, Boone, NC, United States
Associate Professor Aug 2018 – present

Editorial Roles

Associate Editor, *Public Finance Review* Jan 2017 – present
Guest Co-Editor, Special Issue of *Public Finance Review on Experiments and Policy* 2018-2019

Past Appointments

School of Economics, University of East Anglia, Norwich, United Kingdom
Senior Lecturer (Associate Professor) 2017 – 2018
Faculty Member, Centre for Behavioural and Experimental Social Science (CBESS) 2010 – 2018
Lecturer (Assistant Professor) 2010 – 2017

Research and Teaching Interests

Experimental Economics, Behavioural Economics, Public Economics, Political Economy, Economics of Organisations/Managerial Economics

Education

Ph.D. Economics - Indiana University, Bloomington, IN, USA 2010
M.A. Economics - The George Washington University, Washington DC, USA 2005
M.A. Economics - Delhi School of Economics, University of Delhi, India 2003
B.A. (Honours) Economics - Shri Ram College of Commerce, University of Delhi, India 2001

Other Qualifications

Fellow of the Higher Education Academy, UK 2015

Publications

17. Baik, Kyung Hwan, Subhasish Modak Chowdhury and Abhijit Ramalingam (2019) “The Effects of Conflict Budget on the Intensity of Conflict: An Experimental Investigation”, *Experimental Economics*, [forthcoming](#).
16. Ramalingam, Abhijit, Antonio Morales and James M. Walker (2019) “Peer punishment of acts of omission versus acts of commission in give and take social dilemmas”, *Journal of Economic Behavior and Organization*, 164, 133-147.
15. Cartwright, Edward and Abhijit Ramalingam (2019) “Framing in public good games: Choices or externalities?”, *Economics Letters*, 179, 42-45.
14. Ramalingam, Abhijit, Brock Stoddard and James M. Walker (2019) “The Market for Talent: Competition for Resources and Self-Governance in Teams”, *Games and Economic Behavior*, 114, 268-284.

13. van Leeuwen, Boris, Abhijit Ramalingam, David Rojo Arjona and Arthur Schram (2019) “Centrality and Cooperation in Networks”, *Experimental Economics*, 22(1), 178-196.
12. Modak Chowdhury, Subhasish, Joo Young Jeon and Abhijit Ramalingam (2018) “Property Rights and Loss Aversion in Contests”, *Economic Inquiry*, 56(3), 1492-1511. (Symposium on *Contests: Theory and Evidence*)
11. Ramalingam, Abhijit, Antonio Morales and James M. Walker (2018) “Variation in experimental instructions: punishment in public goods games”, *Journal of Behavioral and Experimental Economics*, 73, 66-73.
10. Hargreaves Heap, Shaun, Abhijit Ramalingam and David Rojo Arjona (2017) “Social information ‘nudges’: an experiment with multiple group references”, *Southern Economic Journal*, 84(1), 348-365.
9. Modak Chowdhury, Subhasish, Joo Young Jeon and Abhijit Ramalingam (2016) “Identity and Group Conflict”, *European Economic Review*, 90, 107-121. (Special Issue: *Social Identity and Discrimination*)
8. Hargreaves Heap, Shaun, Abhijit Ramalingam and Brock Stoddard (2016) “Endowment inequality in public goods games: A re-examination”, *Economics Letters*, 146, 4-7.
7. Ramalingam, Abhijit, Sara Godoy, Antonio Morales and James M. Walker (2016) “An individualistic approach to institution formation in public goods games”, *Journal of Economic Behavior and Organization*, 129, 18-36.
6. Hargreaves Heap, Shaun, Abhijit Ramalingam, Siddharth Ramalingam and Brock Stoddard (2015) “‘Doggedness’ or ‘disengagement’? An experiment on the effect of inequality in endowment on behavior in team competitions”, *Journal of Economic Behavior and Organization*, 120, 80-93.
5. Sääksvuori, Lauri and Abhijit Ramalingam (2015) “Bargaining under Surveillance: Evidence from a Three-Person Ultimatum Game”, *Journal of Economic Psychology*, 51, 66-78.
4. Leibbrandt, Andreas, Abhijit Ramalingam, Lauri Sääksvuori and James M. Walker (2015) “Incomplete Punishment Networks in Public Goods Games: Experimental Evidence”, *Experimental Economics*, 18(1), 15-37. (Special Issue in *Honour of Elinor ‘Lin’ Ostrom*)
3. Ramalingam, Abhijit (2014) “On the Value of Relative Comparisons in Firms”, *Economics Letters*, 124(3), 446-448.
2. Ramalingam, Abhijit (2012) “The relevance of irrelevant information in the dictator game”, *Economics Bulletin*, 32(1), 746-754.
1. Ramalingam, Abhijit and Michael T. Rauh (2010) “The Firm as a Socialization Device”, *Management Science*, 56(12), 2191-2206.

Working Papers

- “Team competition when there is inter-team inequality” (with Shaun Hargreaves Heap and Brock Stoddard)
– awarded a grant from the ESRC Network for Integrated Behavioural Science – under review
- “Inequality and Competitive Effort: The Roles of Asymmetric Resources, Opportunity and Outcomes” (with Francesco Fallucchi) – under review
- “Group Size and Matching Protocol in Contests” (with Kyung Hwan Baik and Subhasish Modak Chowdhury)
– revise & resubmit
- “Wage Compression and Manager Inequality Aversion” (with David Johnson)

Research in Progress

- “I’ and ‘we’: spillovers between individual and social tasks” (with Shaun Hargreaves Heap, Eugenio Levi and Chris Starmer) – *awarded a grant from the ESRC Network for Integrated Behavioural Science*
- “Leadership and Team Building by Managers” (with Thorsten Chmura, Francesco Fallucchi and Simon Gächter) – *awarded a grant from the ESRC Network for Integrated Behavioural Science*
- “Status and Trust in Representative Leaders: A Lab-in-the-Field Experiment in Rural Sarawak” (with Nor Izzatina Abdul Aziz and Robert Sugden) – *awarded a second IFREE Grant*
- “Team Production with Endogenous Costly Monitoring by Leaders” (with Luke Boosey and R. Mark Isaac)
- “Does Reducing Inequality Increase Cooperation?” (with Brock Stoddard)
- “Personality Traits and Reactions to Inequality in Public Goods Games” (with Philip Corr, Bereket Kebede, Nina Serdarevic, Oda Sund and Bertil Tungodden)
- “The Effects of Education Programmes and Social Networks on Smoking Norms among Adolescents: A Lab-in-the-Field Experiment in Colombia and Northern Ireland” (with Ruth Hunter, Frank Kee, Erik Kimbrough, Erin Krupka, Rajnish Kumar, et. al.)
- “Enhancing Competition for Talent in Team Production” (with Brock Stoddard and Jimmy Walker)
- “Divided Loyalties and Communication in Coordination Games” (with Caleb Cox, John Lightle and Brock Stoddard)
- “Competition vs. Cooperation: Does Inequality Beget Inequality?”

Grants

- Medical Research Council, UK (MRC) – “Using Game Theory to assess the effects of social norms and social networks on adolescent smoking in schools” (Co-I. PI: Frank Kee, Queen’s University Belfast), 2017 – £ 729,225 (My share: quite small)
- International Foundation for Research in Experimental Economics (IFREE) – “Status and Trust in Representative Leaders: A Lab-in-the-Field Experiment” (Co-PI with Nor Izzatina Abdul Aziz and Robert Sugden), 2016 – US\$ 10,000
- IFREE – “The Market for Talent: Competition for Resources and Self-Governance” (PI. Co-PIs: Brock V. Stoddard and James M. Walker), 2015 – US\$ 10,000

Internal Grants

Dean’s Club Grants, AppState (US\$2,000) – Co-PI	2018-2019
School of Economics, UEA – PI (£2,000)	2017-2018
Eastern ARC Research Grant – Co-I (£1,500)	2017-2018
CBESS Research Grant – Co-I (£4,000)	2017-2018
ESRC Network for Integrated Behavioural Science – Co-I (£2,500)	2016-2017
ESRC Network for Integrated Behavioural Science – Co-I (£2,520)	2016-2017
School of Economics, UEA - PI (£1,800)	2015-2016
School of Economics, UEA - PI (£3,500)	2015-2016
ESRC Network for Integrated Behavioural Science – Co-I (£3,000)	2015-2016
ESRC Network for Integrated Behavioural Science – Co-I (£1,900)	2015
School of Economics, UEA - PI (£2,700)	2015
Eastern ARC Support for PhD Studentship - Quantitative Social Sciences (£57,327)	2015-2018
CBESS Research Grants (approx. £6,000)	2010-2012
Department of Economics Research Grant - Indiana University	Fall 2009
College of Arts and Sciences Travel Award - Indiana University	Spring 2009

Presentations and Workshops

2019 ESA World Meeting, Vancouver (scheduled); Indiana Alumni Workshop; ESI, Chapman University

2018 Virginia Commonwealth University; ESA North American Meetings, Antigua; Advances with Field Experiments, Boston University; China Greater Bay Area Experimental Economics Workshop, City University of Hong Kong; Appalachian State; McMaster

2017 Appalachian State; ESA North American Meetings, Richmond; CBESS, UEA; Queen's Belfast; Seventh Biennial Meeting of the Social Dilemmas Working Group, UMass Amherst; Florida State; Connecticut; Indiana; Utah State

2016 ESA North American Meetings, Tucson; CBESS, UEA; Workshop on Network Theory, Queen Mary London; Bilbao Norwich Malaga Meeting on Economics of Networks, Norwich; Eastern ARC Meeting on 'New Directions in Intergroup Conflict and Contact', UEA; IMEBESS, Rome; University of Nottingham Business School; VCEE, Vienna; UMass Amherst Resource Economics

2015 Durham/Newcastle BENC; TSE and IAST, Toulouse; ESA North American Meetings, Dallas; Conference on 'Contests: Theory and Evidence', UEA; Conflict Workshop II, UEA; Eastern ARC Political Psychology Workshop, Kent; ESRC Seminar on 'People Risk', Heinrich-Heine University, Düsseldorf; Conflict Workshop, UEA

2014 ESA North American Meetings, Fort Lauderdale; Málaga

2013 Sixth National Conference on Experimental Economics, Jadavpur University; Southern Economic Association Annual Meeting, Tampa

2012 Fifth National Conference on Experimental Economics, Indian School of Business; Southern Economic Association Annual Meeting, New Orleans; Durham; Nottingham; UEA

2011 Southern Economic Association Annual Meeting, Washington DC; ESA European Conference, Luxembourg; Indian School of Business, Hyderabad; Asia Summer Institute in Behavioural Economics, National University of Singapore; Indian Institute of Management - Kozhikode

2010 Southern Economic Association Annual Meeting, Atlanta; Social Science Research Centre Berlin (WZB); UEA; AEA Continuing Education Program – Behavioural Economics

2009 University of Illinois Urbana-Champaign; Cornell University/University of Edinburgh Conference on Relativity, Inequality and Public Policy, University of Edinburgh; 9th Annual Missouri Economics Conference, University of Missouri at Columbia; Midwest Economic Association Annual Meeting, Cleveland; IFREE 14th Annual Visiting Graduate Student Workshop in Experimental Economics, Chapman University

2008 3rd Annual Economics Graduate Student Conference, Washington University in St. Louis; Jordan River Conference, Indiana University Bloomington

Research Experience

Research Assistant to Prof. Elinor Ostrom and Prof. James Walker, The Vincent and Elinor Ostrom Workshop in Political Theory and Policy Analysis, Indiana University 2009-2010

Research Assistant to Prof. Pravin K. Trivedi, Economics Dept., Indiana University Summer 2008

Research Assistant to Prof. David Jacho-Chavez and Prof. Kim Huynh, Economics Dept., Indiana University 2007-2008

Teaching Experience

Instructor/Lecturer: Behavioural and Experimental Economics (Masters/PhD, UEA), Multinational Firms (Masters, UEA), Industrial Organization (UG, UEA), Development Economics (UG, UEA and GWU), Preparatory Statistics (Masters, UEA), Principles of Microeconomics (UG, AppState and Indiana)

Teaching Assistant: Graduate Core Microeconomic Theory (Indiana), Statistics for Business and Economics (UG, Indiana), Principles of Microeconomics (GWU), Principles of Macroeconomics (GWU)

Dissertation supervision: Masters and PhD (UEA)

PhD students at UEA: *Committee member:* Nor Izzatina Abdul Aziz (in progress); Fabio Galeotti (2014, Postdoc GATE Lyon)

Honours and Awards

UEA Economics Society Teaching Award for Innovative Assessment and Feedback	2016
Taulman A. Miller Award for Best International Graduate Student in Economics - Indiana University	2009
College of Arts and Sciences Fellowship - Indiana University	2005-2006
University Fellowship - The George Washington University	2003-2005

University and Professional Service

Senior Search Committee, Dept. of Economics, AppState	Spring 2019
Honours Advisory Committee, Walker College of Business, AppState	2018 –
Deputy Chair, Research Ethics Committee (IRB), School of Economics, UEA	2015 – 2018
Plagiarism Officer, School of Economics, UEA	2013 – 2018
PhD Probation Review Panels	2017
CBESS Seminar Organiser	2014 – 2016
PhD internal examiner	2014
Member of Hiring Committee for CBESS Senior Research Associate	2014
Academic Engagement Assistant, School of Economics, UEA	2012 – 2013
Undergraduate Admissions Officer, School of Economics, UEA	2011

Journal refereeing: *B.E. Journal of Economic Analysis and Policy, Economic Inquiry, Economic Journal, Economic Theory, Economics Bulletin, Economics Letters, Environment and Development Economics, European Economic Review, Experimental Economics, Games, Games and Economic Behavior, Homo Oeconomicus, International Economic Review, Journal of Behavioral and Experimental Economics (J. Socio-Econ), Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Economic Surveys, Journal of Economics and Management Strategy, Journal of Public Economics, Management Science, PLOS One, Public Finance Review, Resource and Energy Economics, Studies in Microeconomics, Theory and Decision*

Grant reviewer: *National Science Foundation (NSF) (×2); International Foundation for Research in Experimental Economics (IFREE) (×3); Xi'an Jiaotong-Liverpool University, China*

Professional Memberships

American Economic Association, Economic Science Association

Personal

British Citizen (US H1-B visa)

Languages: English, Hindi, Tamil