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CURRICULUM VITAE

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CURRENT POSITION AND CONTACT INFORMATION:

Professor
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EDUCATION:

B.S. (1971), Economics (Honors), The University of Kentucky; M.A. (1974), Ph.D. (1978), Economics, The Ohio State University.

DISSERTATION:

"The Health of Young Men: Implications for Schooling, Wages, and Family Structure."

EXPERIENCE:

1972-'77: Graduate Teaching Associate, The Ohio State University, Columbus. 1977-'80: Lecturer in and Assistant Professor of Economics, Ohio State University, Mansfield. 1980-present: Assistant Professor ('80-'84), Associate Professor ('84-'90), and Professor ('90-present) of Economics, Appalachian State University.

CURRENT WORKING PAPERS:

"Signaling and Optimal Sorting" (August 2016), "Economists Behaving Badly: Publications in Predatory Journals" (with F. Wallace, August 2016 [under review]), and "Economics of Evaluation" (January 2016).

OTHER RESEARCH:

Educational signaling; organized crime as an interest group.

PUBLICATIONS:

"Online Education, Signaling, and Human Capital." *Information Economics and Policy*, Vol.36, September 2016, pp.69-74.

"Lemons and Loons." *Review of Behavioral Economics*, Vol.3, No.2, 2016, pp.173-188.

“Does Signaling Solve the Lemons Problem?” *Applied Economics Letters*, Vol. 23, Issue 4, 2016, pp. 227-229.

“Substitution and Superstars.” *Economics Letters*, Volume 125, Number 2, November 2014, pp.240-242.

“Can A Draft Induce More Human Capital Investment in the Military?” *Economics Bulletin*, Volume 33, Number 2, April 2013, pp. 905-913.

“The Evolution of Military Conscription in the United States.” *Independent Review*, Volume 17, Winter 2013, pp. 429-439.

“A Competitive Model of (Super)Stars,” *Eastern Economic Journal*, Volume 39, Issue 3, Summer, 2013, pp.346-357.

“Between the Penthouse and the Outhouse: The Sorting of Economics Professors,” *Applied Economics Letters*, Volume 19, Issue 18, December 2012, pp.1899-1902.

“Deferments and the Relative Cost of Conscription,” *B.E. Journal of Economic Analysis and Policy: Topics*, Volume 10, Issue 1, 2010.

“Garden Leave vs. Covenants not to Compete,” *Review of Law and Economics*, Volume 6, Issue 2, 2010

“The Dilemma of Choosing Talent: Michael Jordans are Hard to Find” (with P. Groothuis and R. Hill), *Applied Economics*, Volume 41, Issue 25, November 2009.

“The Economics of U.S. Civil War Conscription,” *American Law and Economics Review*, Vol. 10, Number 2, Fall 2008, pp. 424-453.

“Early Entry into the NBA Draft” (with P. Groothuis and R. Hill), *Journal of Sports Economics*, Vol. 8, No. 3, June 2007.

“The Cost of Specialized Human Capital,” *Economics of Education Review*, Vol. 24, August 2003.

“Signaling vs. Contingent Contracts with Costly Turnover,” *Journal of Economic Behavior and Organization*, Vol. 48, August 2002.

“Can High Prices Ensure Product Quality when Buyers do not Know Sellers’ Cost?” (with Eric Rasmusen), *Economic Inquiry*, Vol. 39, No. 4, October 2001.

“Assessing the Influence of Innovative Scholarship on an Academic Discipline: Signaling games and the Work of David Kreps” (with Garey Durden), *International Social Science Review*, Vol. 74, Nos. 3 & 4, 1999.

“Structural Changes in Federal Spending and Deficits: Legislative and Cyclical Influences” (with Gary Shelley), *Atlantic Economic Journal*, Vol. 24, No. 1, March 1996.

“Is There a Winner's Curse in the Labor Market?” *Journal of Economic Behavior and Organization*, Vol. 28, No. 1, September 1995.

“The Invisibility Hypothesis and Promotion Efficiency,” *Economics Letters*, Vol. 48, Nos. 3-4, June 1995.

“Co-Authorship and Article Publication” (with Garey Durden), *Atlantic Economic Journal*, Vol. 23, No. 1, March 1995.

“Testing for Ability When Job Assignment is a Signal,” *Labour Economics*, Vol. 1, Nos. 3-4, September 1994.

“Influence Activity and Executive Compensation,” *Journal of Economic Behavior and Organization*, Vol. 24, No. 2, July 1994.

“Optimal Minimum Wage Legislation: Comment,” *Economic Journal*, Vol. 100, September 1990.

“Contingent Contracts and Educational Screening,” *Economics of Education Review*, Vol. 9, No. 2, 1990.

"Imprecise Testing and Endogenous Limits to Bonds," *Economics Letters*, Vol.29, No. 2, 1989.

“Salary Prospects, Unemployment, and Work Effort,” *Journal of Economics and Business*, Vol. 40, No. 1, February 1988.

“Wage Prospects and the Existence of Job Queues When the Wage is a Sorting Device,” *Economics Letters*, Vol. 17, 1985.

“The Social Loss from Private Monopoly and Optimal Anti-trust Enforcement,” *Review of Industrial Organization*, Vol. 1, No. 4, 1984.

“Health Status and Schooling Decisions of Young Men,” *Economics of Education Review*, Vol. 3, No. 3, 1984.

“Explicit Labor Contracts, Shirking, and Turnover Costs,” *Atlantic Economic Journal*, Vol. 11, No. 4, December 1983.

RECENT REFEREEING:

Scandinavian Journal of Economics and Information Economics and Policy.

COURSES TAUGHT:

Principles of economics, intermediate price theory, economics of personnel, labor economics, economics of organization and management, and economics of decision making (MBA).

AWARDS:

Appalachian State University Student Government award for Outstanding Professor in the Walker College of Business 2015-2016.