

Abhijit Ramalingam

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Academic Appointments

School of Economics, University of East Anglia, Norwich, UK

Senior Lecturer (Associate Professor)	Aug 2017 –
Faculty Member, Centre for Behavioural and Experimental Social Science (CBESS)	Aug 2010 –
Lecturer (Assistant Professor)	Aug 2010 – Jul 2017
- tenured/confirmed in 2015	

Editorial Appointment

Associate Editor, *Public Finance Review* Jan 2017 – present

Research and Teaching Interests

Experimental Economics, Behavioural Economics, Political Economy and Inequality, Economics of Organisations/Managerial Economics, Public Economics, Applied Game Theory, Industrial Organisation

Education

Ph.D. Economics - Indiana University, Bloomington, IN, USA	2010
<u>Committee:</u> Frank H. Page, Jr., Michael T. Rauh, James M. Walker, Arlington W. Williams	
<u>Fields:</u> Game Theory, Industrial Organisation, Micro econometrics	
M.A. Economics - The George Washington University, Washington DC, USA	2005
M.A. Economics - Delhi School of Economics, University of Delhi, India	2003
B.A. (Honours) Economics - Shri Ram College of Commerce, University of Delhi, India	2001

Other Qualifications

Fellow of the Higher Education Academy, UK 2015

Publications

11. Modak Chowdhury, Subhasish, Joo Young Jeon and Abhijit Ramalingam (2017) “Property Rights and Loss Aversion in Contests”, *Economic Inquiry*, forthcoming.
10. Hargreaves Heap, Shaun, Abhijit Ramalingam and David Rojo Arjona (2017) “Social information ‘nudges’: an experiment with multiple group references”, *Southern Economic Journal*, 84(1), 348-365.
9. Modak Chowdhury, Subhasish, Joo Young Jeon and Abhijit Ramalingam (2016) “Identity and Group Conflict”, *European Economic Review*, 90, 107-121.

8. Hargreaves Heap, Shaun, Abhijit Ramalingam and Brock Stoddard (2016) “Endowment inequality in public goods games: A re-examination”, *Economics Letters*, 146, 4-7.
7. Ramalingam, Abhijit, Sara Godoy, Antonio Morales and James M. Walker (2016) “An individualistic approach to institution formation in public goods games”, *Journal of Economic Behavior and Organization*, 129, 18-36.
6. Hargreaves Heap, Shaun, Abhijit Ramalingam, Siddharth Ramalingam and Brock Stoddard (2015) “‘Doggedness’ or ‘disengagement’? An experiment on the effect of inequality in endowment on behavior in team competitions”, *Journal of Economic Behavior and Organization*, 120, 80-93.
5. Sääksvuori, Lauri and Abhijit Ramalingam (2015) “Bargaining under Surveillance: Evidence from a Three-Person Ultimatum Game”, *Journal of Economic Psychology*, 51, 66-78.
4. Leibbrandt, Andreas, Abhijit Ramalingam, Lauri Sääksvuori and James M. Walker (2015) “Incomplete Punishment Networks in Public Goods Games: Experimental Evidence”, *Experimental Economics*, 18(1), 15-37.
3. Ramalingam, Abhijit (2014) “On the Value of Relative Comparisons in Firms”, *Economics Letters*, 124(3), 446-448.
2. Ramalingam, Abhijit (2012) “The relevance of irrelevant information in the dictator game”, *Economics Bulletin*, 32(1), 746-754.
1. Ramalingam, Abhijit and Michael T. Rauh (2010) “The Firm as a Socialization Device”, *Management Science*, 56(12), 2191-2206.

Working Papers

- “The Effects of Conflict Budget on the Intensity of Conflict: An Experimental Investigation” (with Kyung Hwan Baik and Subhasish Modak Chowdhury) – *revise & resubmit at Experimental Economics*
- “Authority and Centrality: Leadership and Cooperation in Networked Teams” (with Boris van Leeuwen, David Rojo Arjona and Arthur Schram) – *revise & resubmit at Experimental Economics*
- “The Market for Talent: Competition for Resources and Self-Governance in Teams” (with Brock Stoddard and Jimmy Walker) – *awarded an IFREE Small Grant – revise & resubmit at Games and Economic Behavior*
- “Variation in experimental instructions: punishment in public goods games” (with Antonio Morales and Jimmy Walker) – *revise & resubmit at Journal of Behavioral and Experimental Economics*
- “Inequality and Competitive Effort: The Roles of Asymmetric Resources, Opportunity and Outcomes” (with Francesco Fallucchi) – *under review at Games and Economic Behavior*
- “The effect of inequality and competition on productivity through ‘team spirit’” (with Shaun Hargreaves Heap and Brock Stoddard) – *awarded a grant from the ESRC Network for Integrated Behavioural Science – under review at American Economic Journal: Economic Policy*
- “Peer Punishment in Repeated Isomorphic Give and Take Social Dilemmas” (with Antonio Morales and Jimmy Walker) – *under preparation for submission to Journal of Economic Behavior and Organization*
- “Wage Compression and Manager Inequality Aversion” (with David Johnson)
- “Group Size and Matching Protocol in Contests” (with Kyung Hwan Baik and Subhasish Modak Chowdhury)

Research in Progress

- “I’ and ‘we’: spillovers between individual and social tasks” (with Shaun Hargreaves Heap, Eugenio Levi and Chris Starmer) – *awarded a grant from the ESRC Network for Integrated Behavioural Science – under preparation for submission to Economic Inquiry*
- “Leadership and Team Building by Managers” (with Thorsten Chmura, Francesco Fallucchi and Simon Gächter) – *awarded a grant from the ESRC Network for Integrated Behavioural Science – under preparation for submission to Management Science*
- “Status and Trust in Representative Leaders: A Lab-in-the-Field Experiment in Rural Sarawak” (with Nor Izzatina Abdul Aziz and Robert Sugden) – *awarded a second IFREE Grant – data analysis in progress*
- “Team Production with Endogenous Costly Monitoring by Leaders” (with Luke Boosey and R. Mark Isaac) – *sessions in progress*
- “Does Reducing Inequality Increase Cooperation?” (with Brock Stoddard) – *sessions planned for Spring 2018*
- “Absolute vs. Relative Poverty in Public Goods Games: Implications for Attitudes to Cooperation” (with Ted Turocy) – *sessions planned for Spring 2018*
- “Identity and Status in Contests” (with Phil Brookins and Claudia Cerrone) – *in design phase*
- “Personality and Public Goods Contributions Under Inequality” (with Philip Corr, and Bereket Kebede) – *in design phase*
- “Relative Poverty and the Value of Group Identity” (with Shaun Hargreaves Heap and Brock Stoddard) – *in design phase*
- “Competition vs. Cooperation: Does Inequality Beget Inequality?” (with Francesco Fallucchi) – *in design phase*

Grants

International Foundation for Research in Experimental Economics (IFREE) – “*Status and Trust in Representative Leaders: A Lab-in-the-Field Experiment*” (Co-PI with Nor Izzatina Abdul Aziz and Robert Sugden), 2016 – US\$ 10,000

IFREE – “*The Market for Talent: Competition for Resources and Self-Governance*” (PI. Co-PIs: Brock V. Stoddard and James M. Walker), 2015 – US\$ 10,000

Internal Grants

ESRC Network for Integrated Behavioural Science – Co-I (£2,500)	2016-2017
ESRC Network for Integrated Behavioural Science – Co-I (£2,520)	2016-2017
School of Economics, UEA - PI (£1,800)	2015-2016
School of Economics, UEA - PI (£3,500)	2015-2016
ESRC Network for Integrated Behavioural Science – Co-I (£3,000)	2015-2016
ESRC Network for Integrated Behavioural Science – Co-I (£1,900)	2015
School of Economics, UEA - PI (£2,700)	2015
Eastern ARC Support for PhD Studentship - Quantitative Social Sciences (£57,327)	2015-2018
CBESS Research Grants (approx. £6,000)	2010-2012

Presentations and Workshops

2017 Appalachian State; ESA North American Meetings, Richmond; CBESS, UEA; Queen's Belfast; Seventh Biennial Meeting of the Social Dilemmas Working Group, UMass Amherst; Florida State; Connecticut; Indiana; Utah State

2016 ESA North American Meetings, Tucson; CBESS, UEA; Workshop on Network Theory, Queen Mary London; Bilbao Norwich Malaga Meeting on Economics of Networks, Norwich; Eastern ARC Meeting on 'New Directions in Intergroup Conflict and Contact', UEA; IMEBESS, Rome; University of Nottingham Business School; VCEE, Vienna; UMass Amherst

2015 Durham/Newcastle BENC; TSE and IAST, Toulouse; ESA North American Meetings, Dallas; Conference on 'Contests: Theory and Evidence', UEA; Conflict Workshop II, UEA; Eastern ARC Political Psychology Workshop, Kent; ESRC Seminar on 'People Risk', Heinrich-Heine University, Düsseldorf; Conflict Workshop, UEA

2014 ESA North American Meetings, Fort Lauderdale; Málaga

2013 Sixth National Conference on Experimental Economics, Jadavpur University; Southern Economic Association Annual Meeting, Tampa

2012 Fifth National Conference on Experimental Economics, Indian School of Business; Southern Economic Association Annual Meeting, New Orleans; Durham; Nottingham; UEA

2011 Southern Economic Association Annual Meeting, Washington DC; ESA European Conference, Luxembourg; Indian School of Business, Hyderabad; Asia Summer Institute in Behavioural Economics, National University of Singapore; Indian Institute of Management - Kozhikode

2010 Southern Economic Association Annual Meeting, Atlanta; Social Science Research Centre Berlin (WZB); UEA; AEA Continuing Education Program – Behavioural Economics

2009 University of Illinois Urbana-Champaign; Cornell University/University of Edinburgh Conference on Relativity, Inequality and Public Policy, University of Edinburgh; 9th Annual Missouri Economics Conference, University of Missouri at Columbia; Midwest Economic Association Annual Meeting, Cleveland; IFREE 14th Annual Visiting Graduate Student Workshop in Experimental Economics, Chapman University

2008 3rd Annual Economics Graduate Student Conference, Washington University in St. Louis; Jordan River Conference, Indiana University Bloomington

Research Experience

Research Assistant to Prof. Elinor Ostrom and Prof. James Walker, The Vincent and Elinor Ostrom Workshop in Political Theory and Policy Analysis, Indiana University 2009-2010

Research Assistant to Prof. Pravin K. Trivedi, Economics Dept., Indiana University Summer 2008

Research Assistant to Prof. David Jacho-Chavez and Prof. Kim Huynh, Economics Dept., Indiana University 2007-2008

Teaching Experience

Instructor/Lecturer: Behavioural and Experimental Economics (Masters/PhD, UEA), Multinational Firms (Masters, UEA), Industrial Organization (UG, UEA), Development Economics (UG, UEA and GWU), Preparatory Statistics (Masters, UEA), Principles of Microeconomics (Indiana)

Teaching Assistant: Graduate Core Microeconomic Theory (Indiana), Statistics for Business and Economics (UG, Indiana), Principles of Microeconomics (GWU), Principles of Macroeconomics (GWU)

Dissertation supervision: Masters and PhD (UEA)

Honours and Awards

UEA Economics Society Teaching Award for Innovative Assessment and Feedback	2016
Taulman A. Miller Award for Best International Graduate Student in Economics - Indiana University	2009
College of Arts and Sciences Fellowship - Indiana University	2005-2006
University Fellowship - The George Washington University	2003-2005

University and Professional Service

Deputy Chair, Research Ethics Committee (IRB), School of Economics, UEA	2015 –
Plagiarism Officer, School of Economics, UEA	2013 –
PhD Probation Review Panels	2017
CBESS Seminar Organiser	2014 – 2016
PhD internal examiner	2014
Member of Hiring Committee for CBESS Senior Research Associate	2014
Academic Engagement Assistant, School of Economics, UEA	2012 – 2013
Undergraduate Admissions Officer, School of Economics, UEA	2011

Journal refereeing: *B.E. Journal of Economic Analysis and Policy, Economic Inquiry, Economic Journal, Economic Theory, Economics Bulletin, Economics Letters, Experimental Economics, Games and Economic Behavior, Journal of Behavioral and Experimental Economics (J. Socio-Econ), Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Economic Surveys, Journal of Economics and Management Strategy, Journal of Public Economics, Management Science, Public Finance Review, Theory and Decision*

Grant reviewer: *National Science Foundation (NSF), International Foundation for Research in Experimental Economics (IFREE) (× 3)*

Professional Memberships

American Economic Association, Economic Science Association, European Economic Association, Royal Economic Society

Personal

British Citizen

Languages: English, Hindi, Tamil

References

Professor James M. Walker

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Dr. Andreas Leibbrandt

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