

VITA

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Education

Ph.D., Economics, University of Chicago, March 1992.

Committee:

Lester G. Telser (Chair), Department of Economics;
Robert E. Lucas, Jr., Department of Economics; and
William M. Goldstein, Department of Psychology.

Visiting graduate student, Michigan Economics Laboratory, University of Michigan 1990.

Visiting graduate student, Economic Science Laboratory, University of Arizona, 1989.

B.A., Economics, Binghamton University, 1983.

Employment

Assistant Professor of Economics, University of Houston, August 1990—August 1996.

Associate Professor of Economics, University of Houston, August 1996—August 2004.

Professor of Economics, University of Houston, August 2004—May 2010.

Visiting Associate Professor, ESI, Chapman University, January 2009—June 2010.

Program Head for Econometrics, Center for the Economic Analysis of Risk, Georgia State University, January 2010—December 2012.

Professor, ESI, Chapman University, July 2010—present.

Research and Teaching Interests

Economics and Psychology of decisions, learning and beliefs; applied statistics and econometrics; and experimental methods.

Honors, Awards, and Fellowships

Plenary speaker, 2012 Foundations and Applications of Utility, Risk and Decision Theory (FUR) conference.
Plenary speaker, 2011 Asia-Pacific meeting of the Economic Science Association.
Plenary speaker, 2009 international meeting of the Economic Science Association.
Plenary speaker, 2004 meeting of the Gesellschaft für Experimentelle Wirtschaftsforschung.
Econometrics Section Head, Economic Science Association, 2001—2004.
Faculty Excellence Award, Social Sciences Alumni Assn., University of Houston, 1999.
Teaching Excellence Award, College of Social Sciences, University of Houston, 1998.
Alfred P. Sloan Foundation dissertation year fellowship, 1989-1990.

Publications

- Leland, J., M. Schneider and N. T. Wilcox. 2018. [Minimal frames and transparent frames for risk, time, and uncertainty](#). *Management Science* (forthcoming).
- Schneider, M., J. Leland and N. T. Wilcox. 2018. [Ambiguity framed](#). *Journal of Risk and Uncertainty* 57:133-151.
- Schniter, E., B. Beheim, M. Gurven, N. T. Wilcox and H. S. Kaplan. 2018. [Information transmission and the oral tradition: Evidence of a late-life service niche for Tsimane Amerindians](#). *Evolution and Human Behavior* 39:94-105.
- Wilcox, N. T. 2017. [Random expected utility and certainty equivalents: Mimicry of probability weighting functions](#). *Journal of the Economic Science Association* 3:161-173.
- Wilcox, N. T. 2016. [Robert A. Millikan meets the credibility revolution: Comment on Harrison \(2013\) 'Field Experiments and Methodological Intolerance'](#). *Journal of Economic Methodology* 23:130-138. LEAD ARTICLE
- Schniter, E., M. Gurven, H. S. Kaplan, N. T. Wilcox and P. L. Hooper. 2015. [Skill ontogeny among Tsimane forager-horticulturalists](#). *American Journal of Physical Anthropology* 158:3-18. LEAD ARTICLE
- Schniter, E. and Wilcox, N. 2012. [Social norms, discrete choices, and false dichotomies](#). Comment on B. Tucker: Do risk and time experimental choices represent individual strategies for coping with poverty or conformity to social norms? Evidence from rural southwestern Madagascar. *Current Anthropology* 53(2):172-173.
- Ballinger, T. P., Hudson, E., Karkoviata, L. and Wilcox, N. 2011. [Saving behavior and cognitive abilities](#). *Experimental Economics* 14(3):349-374.
- Wilcox, N. 2011. ['Stochastically more risk averse:' A contextual theory of stochastic discrete choice under risk](#). *Journal of Econometrics* 162(1):89-104.
- Rutström, E. E. and N. Wilcox. 2009. [Stated beliefs versus inferred beliefs: A methodological inquiry and experimental test](#). *Games and Economic Behavior* 67: 616-632.

- Wilcox, N. 2008. [Against simplicity and cognitive individualism](#). *Economics and Philosophy* 24:523-532. **Reprinted** 2009 as “Refus de la simplicité et individualisme cognitif” in *Revue française d’économie* 23:175-189.
- Wilcox, N. 2008. [Stochastic models for binary discrete choice under risk: A critical primer and econometric comparison](#). In Cox and Harrison, eds., *Research in Experimental Economics Vol. 12: Risk Aversion in Experiments* pp. 197-292. Bingley, UK: Emerald.
- Van Boening, M. V. and N. Wilcox. 2008. [Avoidable cost structures and competitive market institutions](#). In C. Plott and V. Smith, eds., *Handbook of Experimental Economics Results* pp. 206-211. Amsterdam, NL: Elsevier.
- Austin, A. and N. Wilcox. 2007. [Believing in economic theory: Sex, lies, evidence, trust and ideology](#). *Economic Inquiry* 45:502-518.
- Wilcox, N. 2006. [Theories of learning in games and heterogeneity bias](#). *Econometrica* 74:1271-1292.
- Van Boeing, M. V. and N. Wilcox. 2005. [A limit of bilateral contracting institutions](#). *Economic Inquiry* 43: 840-854.
- Ballinger, T. P., M. Palumbo and N. Wilcox. 2003. [Precautionary saving and social learning across generations: An experiment](#). *Economic Journal* 113:920-947. **Reprinted** 2007 in Carbone and Starmer, eds., *New Developments in Experimental Economics Vol. I*. Cheltenham, UK: Elgar.
- Archibald, G., M. V. Van Boening and N. Wilcox. 2002. Avoidable cost: Can collusion succeed where competition fails? In R. M. Isaac and C. Holt, eds., *Research in Experimental Economics Vol. 9: Experiments Investigating Market Power* 241-272. Amsterdam: JAI Press.
- Archibald, G. and N. Wilcox. 2002. [A new variant of the winner’s curse in a Coasian contracting game](#). *Experimental Economics* 5:155-172.
- Ballinger, T.P. and N. Wilcox. 1997. [Decisions, error and heterogeneity](#). *Economic Journal* 107:1090-1105.
- Van Boening, M. and N. Wilcox. 1996. [Avoidable cost: Ride a double auction roller coaster](#). *American Economic Review* 86: 461-477.
- Durham, Y., S. Rassenti, V. Smith, M. Van Boening and N. Wilcox. 1996. [Can core allocations be achieved in avoidable fixed cost environments using two-part pricing?](#) *Annals of Operations Research* 68:61-88.
- Wilcox, N. and C. Wlezien. 1996. [The contamination of responses to survey items: Economic perceptions and political judgments](#). *Political Analysis* 5: 181-213.
- Wilcox, N. 1993. [On a lottery pricing anomaly: Time tells the tale](#). *Journal of Risk and Uncertainty* 7: 311-324.

Wilcox, N. 1993. [Lottery choice: Incentives, complexity, and decision time](#). *Economic Journal* 103: 1397-1417.

Working Papers

[Conditional independence in a binary choice experiment](#) (solo)

[Younger Federal District Court judges favor Presidential power](#) (with Tom Campbell)

[Focality and asymmetry in multi-battle contests](#) (with Subhashish M. Chowdhury, Dan Kovenock and David Rojo-Arjona)

[Unusual estimates of probability weighting functions](#) (solo)

[Error and generalization in discrete choice under risk](#) (solo)

[Are program participants good evaluators?](#) (with Jeffrey Smith and Alexander Whalley)

[Impact of bank accounts on migrant savings and remittances: Evidence from a field experiment](#) (with Aimee Chin and Leonie Karkoviata)

Articles In Progress

Quasi-optimal design of a Hey and Orme experiment (solo)

A study of social learning (with Parker Ballinger, Leonie Karkoviata and Yaroslav Rosokha)

Distribution and dynamics in a simple tax regime transition (with Mark Van Boening)

Thinking like a game theorist: Comment (with Nick Feltovich)

Research Grants

National Science Foundation doctoral dissertation improvement award, Economics Program, research project titled “A decision cost analysis of decision anomalies: The case of preference reversals in risky choice tasks,” (with Lester G. Telser) 1990-1992.

W. E. Upjohn Institute for Employment Research, research project titled “Evaluating participant self-evaluation,” (with Jeffrey Smith) 01/01/2003—12/31/2005.

National Science Foundation, Economics Program, research project titled “Social versus individual learning in life-cycle consumption and saving,” (with T. Parker Ballinger) 2/15/04—8/31/07.

Russell Sage Foundation, Small Grants Program of Behavioral Economics Roundtable, project titled “Saving and banking behavior of Mexican migrants,” (with Leonie Karkoviata), 4/1/07—1/31/08.

Professional Service

Editorial Board Member of the journals Experimental Economics and Journal of the Economic Science Association, 2015—present

Refereeing

American Economic Review, Cognitive Processing, Decision, Econometrica, Economic Inquiry, Economic Journal, Economics Letters, European Economic Review, Experimental Economics, Games and Economic Behavior, International Journal of Game Theory, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Literature, Journal of Economic Psychology, Journal of Economic Surveys, Journal of Economic Theory, Journal of the Economic Science Association, Journal of the European Economic Association, Journal of Experimental Psychology, Journal of Political Economy, Judgment and Decision Making, Labour Economics, Management Science, National Science Foundation (Economics and DRMS), Psychological Science, Research in Experimental Economics, Policy Studies Journal, Quarterly Journal of Economics, Quarterly Review of Economics and Finance, Social Sciences Quarterly, Southern Economic Journal.

Classes Taught

Undergraduate: Microeconomic Theory, Experimental Economics, Decision Theory, Statistics

Masters: Statistics, Econometrics, Experimental Design

M.B.A: Microeconomic Theory

Doctoral: Microeconomic Theory, Experimental Economics, Behavioral Economics

Student Advising/Research (Univ. of Houston Economics students unless otherwise noted)

Chairing of Ph.D. thesis committees:

Glen Archibald (1998), was at University of Mississippi Tupelo (now deceased).
T. Parker Ballinger (2000), now at Stephen F. Austin State University.
Leonie Karkoviata (2009), now at University of Houston Downtown.

Serving on other Ph.D. thesis committees:

Karen White (1994), now at Federal Highway Administration, Washington DC.
Chien-Ping Chen (1999), now at University of Houston Victoria.
Margo Bergman (2003), now at Penn State Worthington/Scranton PA.
Dmytro Hryshko (2006), now at University of Alberta, Canada .
Ondrej Rydval (2007, CERGE-EI Prague, Czech Republic), now back at CERGE-EI.
David Bruner (2007, University of Calgary, Alberta, Canada), now at Appalachian State University, Boone NC (I was his external evaluator).
Chi Sheh (2009), now at University of the West, Rosemead, CA.
Cahit Guven (2008), now at Deakin University, Melbourne, Australia.
Eva Poen (2010, University of Nottingham, UK), now at University of Exeter, UK (I was her external evaluator).
Brian Monroe (University of Cape Town, SA) (I am currently his external evaluator).

Serving on M.A. thesis committees:

Rachel Bodsky, Joy Buchanan, Joseph Cole, Domenic Donato, David Munro, Charlie Schaezlein, 2010 to 2017 (ESI, Chapman University)
John Gray (2000, University of Houston Philosophy Department)

Research collaborations with graduate students outside of thesis advising:

Margo Bergman
Leonie Karkoviata
Dmytro Hryshko
Alexander Whalley

Chairing of undergraduate honors thesis committees:

Scott Rick (2002)
Eric Hudson (2003)
Yaroslav Rosokha (2006)
Stacey Joldersma (2008)

Research collaborations with undergraduates outside of thesis advising:

Michael Adcock (1996)
Adam Purdue (2005)
Jesse Thompson (2006)
Kristi Miller (2006)

Departmental Service

UH graduate microeconomics comprehensive examination committee, 1993-2010.
UH Economics graduate curriculum review committee, 1994-1995.
Mentor to UH undergraduate economics club, 1995-2008.
Mentor to UH undergraduate economics tutors, 1995-2008.
UH Economics micro faculty recruiting committee, 1996, 2005, 2006.
UH Economics executive committee 1997-2000, 2007-2008.

Note: At Chapman University, the Argyros School of Business and Economics (ASBE) does not have separate academic departments. For service in the ASBE, see immediately below.

College and University Service

Member of ASBE Undergraduate Committee, 2017 and presently.
Chair of ASBE Faculty Recruiting Committee, 2016-2017 and presently.
Chair of ASBE Promotion and Tenure Committee, 2013-2014.
Member of ASBE Faculty Recruiting Committees, 2013-2016.
UH College of Social Science college grievance committee, 1999-2000.
UH Undergraduate life “merger committee” for creation of the new CLASS (college of liberal arts and social sciences), 2000
UH CLASS Ad Hoc Committee to develop the “Values, law and policy” minor, 2000—2002 (adopted in Spring 2003).
UH Undergraduate Council, 2001-2002.
Chair, core curriculum committee of the UH Undergraduate Council, 2002.
UH Undergraduate Council representative to the university teaching excellence award committee, 2003.
UH CLASS technology committee, 2005-2008.

References

Glenn W. Harrison
C.V. Starr Chair of Risk Management & Insurance
Director, Center for the Economic Analysis of Risk
J. Mack Robinson College of Business
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E-mail: gharrison@gsu.edu

John D. Hey
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Robert L. Slonim
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Economic Science Association
School of Economics
Faculty of Arts and Social Science
The University of Sydney
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